



# DEFENSE LOGISTICS AGENCY

AMERICA'S COMBAT LOGISTICS SUPPORT AGENCY



## DLA Energy

### Your Supplemental Energy Contracting Avenue

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# DLA Energy

## DLA Energy – Installation Energy

### *Our Mission*

Provide the Department of Defense and other government agencies with comprehensive energy solutions in the most effective and efficient manner possible.

### *Our Passion*

Turning an Installation's energy conservation requirements into reality.



# Installation Energy

- DoD military services and federal agencies bring their energy needs to DLA Energy for contract execution
  - Available for both contract acquisition and administration or just the acquisition
  - No fee for DLA Energy service
- Federal civilian agencies
  - Must pay reimbursement costs for contract services
- Contract avenues available for energy conservation requirements are:
  - UESC - Utility Energy Service Contract
  - ESPC - Energy Savings Performance Contract
  - PPA - Power Purchase Agreement



# Utility Energy Savings Contracts

- Agency and/or energy service company contact us regarding energy conservation needs at a particular site
- Hold an introduction meeting to discuss the project possibilities
  - Project scope and energy reduction goal(s) to be achieved
  - Specific conservation measures installation may be seeking
  - Discuss the relationships between the utilities and the agency
  - Any site specific circumstances an offeror needs to be aware of
- DLA Energy provides their recommendation to satisfy requirement
  - Discuss contracting avenues that best fit agency need
  - Discuss contract administration needs



# Utility Energy Savings Contracts

- Agency makes determination of contracting avenue
  - Sometimes what an agency believes they need is clarified/modified through discussions between all the parties
- Both agencies concur to partner
  - DLA Energy prepares a support agreement for both parties concurrence and signature
    - Defines each party's roles and responsibilities
    - Defines project funding responsibilities
    - Signed by senior leadership





# DLA Energy Acquisition Process

- Technical Requirements:
  - DLA Energy has technical support to help define the energy conservation requirement
  - Need a site data package developed that will be issued with solicitation so that offeror(s) can make wise business decision regarding requirement
    - Annual utility consumption and utility rates
    - Facility hours of operation
    - Definition of any agency specific conservation measures
    - Definition of what not to be included
    - Any site specific construction requirements
  - Develop a project government cost estimate
  - In competitive acquisition, technical support will assist in determining evaluation criteria for solicitation



# DLA Energy Acquisition Process

- UESC Contracting Requirements:
  - Must conduct market research
    - Determine whether state is regulated or not
    - Determine available sources of supply
    - Determine any state specific requirements
  - Determination of adequate competition in the industry
    - Is there only one available utility that can provide the service?
    - Are there multiple sources of supply?
    - What is the small business availability for the requirement?





# DLA Energy Acquisition Process

- Determination of proper contract vehicle
  - Sole source - Use the GSA Areawide basic contract/task order, or a stand alone contract award
    - Requires Justification and Approval IAW FAR Part 6.301
    - Development and negotiations of terms and conditions
    - Resulting in a task order award
  - Competitive - Use the GSA Areawide basic contract
    - Issue site specific notice to industry of the requirement
      - Solicitation postings through FedBizOpps
    - Requires Acquisition Plan and Source Selection Plan approval
    - Evaluation of offers against the criteria cited in solicitation
    - Resulting in a task order award





# Projected Timelines

- Competitive acquisition:
  - Project kickoff to solicitation issuance: 60 days
  - Proposal preparation and submission: 60 days
  - Evaluation of Offers: 30-45 days
  - Task order award: 60 days
- Sole source acquisition:
  - Project kickoff to solicitation: 120 days
    - Must get the sole source J&A approved first
  - Proposal preparation and submission: 60 days
  - Evaluation of offer: 10-15 days
  - Task order award: 60 days



# Points of Contact

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WARFIGHTER SUPPORT

STEWARDSHIP EXCELLENCE

WORKFORCE DEVELOPMENT